

Contact Sphere Planning Worksheet

Contact Sphere

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Contact Spheres are made up of businesses or professions that naturally provide a source of referrals for one another. They are in somewhat related but non-competitive businesses. Businesses in the same Contact Sphere have a symbiotic relationship in that they support and enhance one another.

Contact Sphere Top 3



*What three professions would help you round out your contact sphere?
(write them down in the space below)*

Make a commitment to your fellow members to help fill their contact sphere by inviting people to BNI that are in their "Top 3!" Who do you know who....?

1. _____
2. _____
3. _____
4. _____
5. _____